

# A Gathering of Emerging Technologies The Future of Innovative Manufacturing

JIMTOF 2020 Online, which is being held from November 16, showcases numerous exhibits of the latest products and technologies that contribute to more sophisticated manufacturing, such as automation, IoT (the Internet of things), and artificial intelligence (AI). Due to the corona crisis and ongoing labor shortages, demand has become increasingly strong for automation, labor-saving measures, and digital transformation (DX) on the manufacturing floor. While reducing the environmental impact continues to be a key challenge, this JIMTOF features a noticeable amount of technology proposals that help improve the lifetime of tools, instruments, and machine tool components.

## Machining Center for Machining Brittle Materials Features Automated Grinding Wheel Measurement

One of Okuma Corporation’s goals at JIMTOF is to further differentiate itself in the field of machining large parts and molds. Along with the new bridge-type machining center (MC) model which is difficult to exhibit at a conventional exhibition, Okuma is presenting the MB-80V which features a 1,600-by-800-mm table, the largest in their main series of vertical MC. The MB-80V offers high-speed and advanced functionality at an affordable price. It is ideal for machining large-size aluminum parts and large molds for semiconductor manufacturing equipment that are designed for large-diameter semiconductor wafers and large-sized resin molded parts. It



Okuma’s MB-80V vertical machining center

also has features that make it easy to work with large stock (work). The door and roof open 1,620 mm and 1,270 mm, respectively, for easy loading even with an overhead crane. The accessible design provides good access to the main spindle and table for greater ease of work. Chip removal and cleaning performance has been enhanced to eliminate cleaning after machining.

Making an entry into the field of machining brittle materials such as ceramics and glass is Makino Milling Machine Co., Ltd. At this year’s JIMTOF,



Makino’s eGrinder BG500 machining center for machining brittle materials



Makino is exhibiting the eGrinder BG500 MC designed for machining brittle materials. A major issue when machining brittle materials was the reliance on manual labor by skilled machinists for processes such as grinding wheel measurements and managing wear-and-tear. This MC is equipped with a feed axis control and electroplated grinding wheel measurement features. In addition to improving machining efficiency by automating tool measurement and other processes, these features also improve the product-life and accuracy of the grinding wheel. Equipped with a 30,000-rpm main spindle, this MC is also suitable for drilling very small holes. The pitch accuracy is held to 0.002 mm or less. Furthermore, technical innovations, such as the use of a linear motor to give the feed axis extremely fine and complex motions at high speeds, yields three times faster machining speed and longer tool life, compared to existing models.

## CNC Lathe to Shorten Remaining Stocks Down to 20%

Sugino Machine Limited exhibited the Self-Center SC-V30a, a compact vertical MC with a 30-taper spindle designed on the theme of striking a balance between two extremes. This exhibit is a development concept of a new model which is scheduled to go on sale in April 2021. One set of extremes is length versus a slim profile. The SC-V30a offers an X-axis stroke of 700-mm while keeping the machine width to a slim 1,440 mm. A concept is presented for various scalable automation features based on a modular design that allows different features to be combined. The other set of extremes is high speed versus high rigidity. While vastly improving rigidity through a fully redesigned structural body, the

new model

JIMTOF IPF  
Web Exhibition

Sodick

World Tour

sodick.co.jp

開催中  
Now on the web

new model



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### ROBOMACHINE

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### IoT

Connect Monitor Think Drive



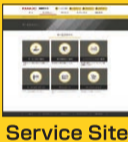
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## JIMTOF 2020 Online

<http://jimtof.org/online/en/index.html>



Dates  
2020/11/16 Mon 10:00 ~ 11/27 Fri 17:00 JST

Online archive open for viewing  
2020/11/27 Fri 17:00 ~ 12/11 Fri 17:00 JST



More technical information available from the below URL for 24 hours a day, 365 days a year.

<https://pi.fanuc.co.jp/en>

Online membership registration is required for this service.  
(Please register on the link above.)

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Featured exhibitors at JIMTOF 2020 Online

To find out more, search by entering [the company name] in the search boxes on this website.

Exhibition areas

- METAL MACHINE TOOL
- METAL FORMING MACHINE
- MACHINE ACCESSORY
- TOOLS FOR MACHINES
- HYDRAULIC & PNEUMATIC EQUIPMENTS / GEARS & GEAR SPEED REDUCER
- DIAMOND TOOLS / GRINDING WHEEL
- PRECISION MEASURING / OPTICALMEASURING / TESTING MACHINE & INSTRUMENT
- CONTROLLER, COMPUTER SYSTEM
- Controller, Computer System (CAD/CAM etc.)
- OTHERS
- Eco-friendly devices, equipment, materials, products, technologies, technical information, publications, PR, documents, and media reports related to other machine tools
- Organizer & Cooperating Organizations
- Overseas Association
- Overseas Industry Association

Sodick Co.,Ltd

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New Wire-Electrical Discharge Machine for Higher Precision and Higher Speed

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Wire-cut EDM ALN600G

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MPF-F/FS

✉tanioka.tetsuya@shibaura-m.com https://www.shibaura-machine.co.jp/en/

Captain Industries, Inc. METAL MACHINE TOOL

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smart6

✉info@capind.co.jp https://www.capind.co.jp/

Mitsubishi Heavy Industries Machine Tool Co., Ltd. METAL MACHINE TOOL

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Mitsubishi Heavy Industries Machine Tool is showcasing Directed Energy Deposition AM system “LAMDA” which is capable of processing wide size range of metal deposition for additive manufacturing up to 2.5m and also has local shield nozzle depositing titanium alloy in the atmospheric condition, new hobbing machines and shaping machines “FR series” which are dedicated to manufacture fine pitch gears, and new fixed rail bridge type machining centers “MV-Bx series” so on.

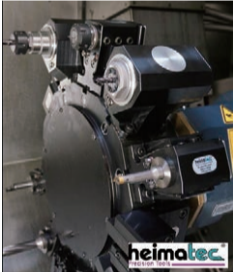


https://www.mhi-machinetool.com

Yamada Machine Tool Co., Ltd. TOOLS FOR MACHINES

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heimatec

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\*The product's outward appearance is subject to change without notice for the purpose of improvement.



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Radius Mill

## TR4F



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Ball End Mill

## BR2P



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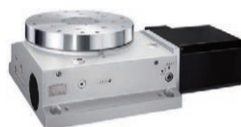
主要製品：  
工作機械用安全窓



detron Machine Co., Ltd.



主要製品：  
専用機仕様横置き式  
CNC円テーブル  
GH501H (12+1ポート)



主要製品：超硬特殊工具



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PRECISION INC

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ーター冷却機



主要製品：  
トルクモータ回転テーブル  
5軸化ソリューション



KAO FONG MACHINERY CO., LTD.

主要製品：  
立形マシニングセンタ



MATRIX PRECISION CO., LTD.

主要製品：  
THW-シリーズ  
CNCウォーム(ねじ)  
研削盤+自動化  
システム



MicroLab Precision  
Technology Co., Ltd.

主要製品：  
ユニバーサルヘッド



PARKSON WU INDUSTRIAL CO., LTD.

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**JIMTOF 2020 Online**

<http://www.jimtof.org/online/jp>



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**台湾機械工業同業公会**

Taiwan Association of Machinery Industry

Questionnaire for Overseas Machine Tool Associations

# What Impact Has the Coronavirus Pandemic Had, and What Is Your Outlook for the Market?

In the midst of the COVID-19 pandemic, machine tool manufacturers in major countries in Europe and Asia, and also in the United States, are struggling, as are those in Japan. We have conducted a questionnaire concerning the impact of the coronavirus crisis, and countermeasures taken by 11 machine tool manufacturer associations in various countries and regions. According to the results, although orders received and production vary by country and region, in general they are expected to decrease by between 20% and 30%. While many people predict that the market will improve in 2021, some anticipate that it will take a few years to get back to the levels before the crisis. Travel restrictions have hindered business negotiations and support services. Each manufacturer has tried to overcome such difficulties with innovative ideas such as using digital technology.

## Outlook for Economic Recovery in 2021

The Association for Manufacturing Technology (AMT) forecasts that production of machine tools (metal cutting tools and forge rolling machines) will decrease by 23% in 2020 compared to the previous year. In eight major member countries of the European Association of the Machine Tool Industries (CECIMO), orders received from July to September 2020 decreased by 49%, compared to the same period last year. Among them, the German Machine Tool Builders' Association (VDW) expects orders received and production will decrease by 28% and 30%, respectively, in 2020. In Asia, the Taiwan Association of Machinery Industry (TAMI) predicts exports will decrease by 30% in 2020 compared to the previous year. The Korea Machine Tool Manufacturers Association (KOMMA) also suggests that the machine tool market will decrease by 20% or more in 2020 compared to the previous year.

In such circumstances, the Chinese market seems to have recovered earlier than other countries and regions, as they are the first to successfully control the spread of COVID-19. According to the China Machine Tool & Tool Builders' Association (CMTBA), the economic indicators for machine tools dropped sharply from January to February, but have been improving month by month since March. The cumulative operating revenue of the machine tool industry (companies with revenues of over 20 million yuan) from January to June 2020 decreased only by 7.6%, compared to the same period last year.

These overseas associations expect the market environment to recover to some extent in 2021 compared to 2020. The VDW predicts that Asian countries, especially China, will be a driving force in raising orders in 2021. In contrast, SWISSMEM, the Swiss association of mechanical and electrical engineering industries, says of the domestic consumption of machine tools in 2021: "It is expected to recover to some extent, but it will not be able to recover back to the level of 2018 for at least another two years." The Manufacturing Technologies Association (MTA) of the United Kingdom Says, looking ahead, "Positive trends can be seen, but the market cannot be expected to recoup more than half of the losses incurred in 2020." The recovery may be further delayed if there are additional outbreaks of COVID-19.

## Challenges Created by the Crisis

Machine tool industries around the world have overcome economic troughs many times before. However, the economic troughs of the past were critically different to the current crisis, in that

people's movements and activities are now restricted due to the lockdowns and border closures. Machine tool manufacturers in each country and region are concentrating their efforts of utilizing digital technology to overcome these new restrictions.

According to the Indian Machine Tool Manufacturers Association (IMTMA), all its activities including training, meetings, and seminars, are currently held online. KOMMA emphasizes the importance of digital marketing tools saying, "They will be widely used and seen as indispensable in the next few years." The AMT says, "The use of augmented reality (AR) to support customers has been increasing dramatically as experienced engineers or service personnel cannot provide on-site services."

On the other hand, Russia has been trying to revitalize its market by raising its domestic production ratio of machine tools. According to the Russian Machine Tool Manufacturing Association (STANKOINSTRUMENT), a new system was launched in August 2020 in Russia to provide subsidies to manufacturers and discounts to buyers of Russian machinery. This has accelerated the trend in which Russian manufacturers purchase domestically manufactured machinery. Russia aims to raise the local procurement rate, which currently stands at 47%, to 70% by 2035.

## The Current Trend of Online Exhibitions

COVID-19 has prevented machine tool manufactur-

ers from holding conventional exhibitions, which are important for business negotiations, and instead they have had to be replaced by online exhibitions.

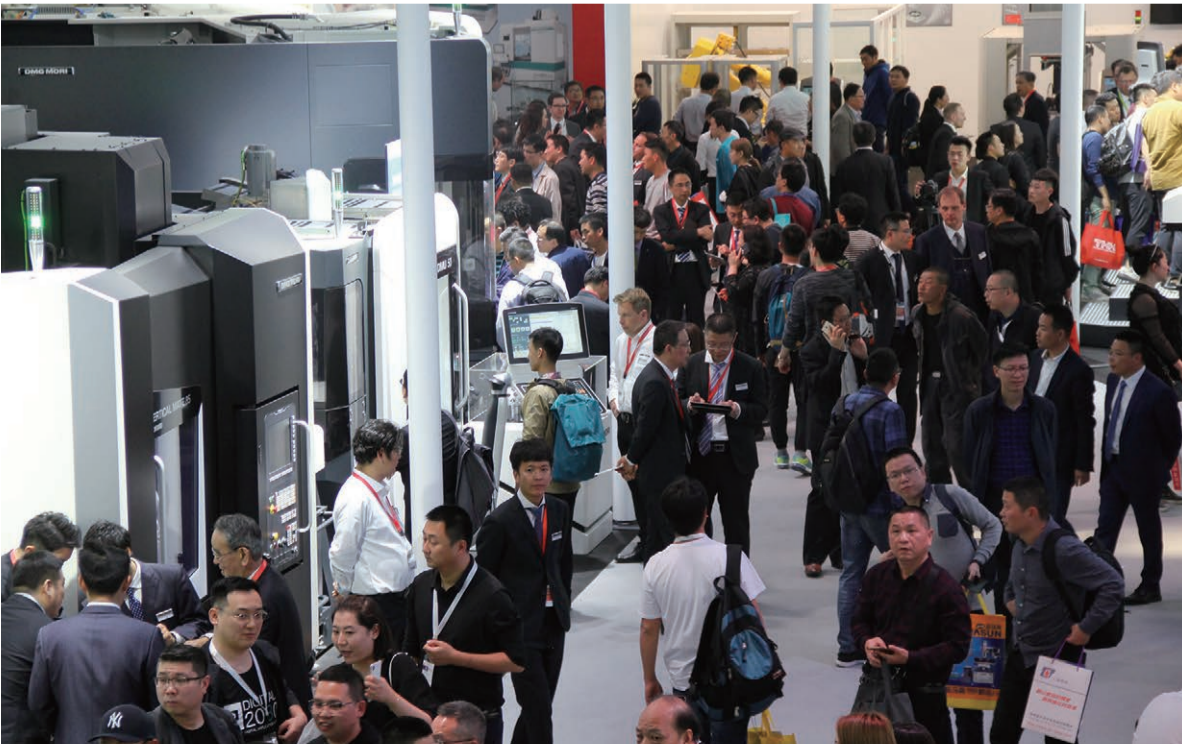
The International Manufacturing Technology Show (IMTS) is held by the AMT every two years; however the exhibition, normally held in Chicago (USA), was cancelled this year and an online exhibition was held instead. The AMT explains, "The exhibition is an important tool for exhibitors to receive inquiries and learn new technologies. It is also a precious opportunity for networking as visitors interact with people in the industry." They emphasize, "It is important to have an alternative platform for the whole industry."

However, the Italian Machine Tools, Robots & Automation Manufacturers' Association (UCIMU) says, "Online events alone are not good enough." They make the point that, "the value of face-to-face networking cannot be ignored" and, "conventional exhibitions cannot be replaced by online ones." The VDW also says, "There are some reports of 'online fatigue.' Now the novelty has worn off, many people probably feel pleased to meet people in person again."

On the other hand, those who were not able to go to an exhibition because the venue was too far away, can now access the online exhibition wherever and whenever they like. There is no doubt that online events are effective in eliminating constraints on time and distance. And innovative ideas for showing machine tools using videos and the like may advance further. Now we are in a transitional period toward the time after the corona crisis. The next challenge may be for us to think about how to strike a balance between in-person and online events, to maximize customer satisfaction.

Industry Associations That Responded to the Questionnaire

- The Association for Manufacturing Technology (AMT)
- European Association of the Machine Tool Industries (CECIMO)
- China Machine Tool & Tool Builders' Association (CMTBA)
- Indian Machine Tool Manufacturers Association (IMTMA)
- Korea Machine Tool Manufacturers Association (KOMMA)
- The Manufacturing Technologies Association (MTA)
- STANKOINSTRUMENT
- SWISSMEM
- Taiwan Association of Machinery Industry (TAMI)
- Italian Machine Tools, Robots & Automation Manufacturers' Association (UCIMU)
- German Machine Tool Builders' Association (VDW)



The recovery of the Chinese market is expected to drive the market in 2021. (Photo: China International Machine Tool Show in 2019)

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› 加工エリア内を360°確認  
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› DMG森精機認定周辺機器 (DMQP)  
大幅拡大



› Vendée Globe2020出場ヨット、  
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日本本社：愛知県名古屋市中村区名駅2丁目35-16  
創業地・本店所在地：奈良県大和郡山市



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Featured exhibitors at JIMTOF 2020 Online

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OMNIedge, IoT services for the manufacturing industry

<http://www.thk.com>

Taiwan Association of Machinery Industry (TAMI)

Overseas Association

Nine Exhibitors in the Taiwan Pavilion

Taiwan and Japan are neighbors and business partners in Asia Pacific region. The machinery trading and engineering partnership have been very well established, with both aiming the same goal toward the best quality in products and a complete sales services. This year at JIMTOF 2020 Online Show, we are delighted to welcome all metalworking makers to visit the Taiwan exhibitors online show booth, and hoping we could facilitate more business development together.

The 9 Taiwan exhibitors at JIMTOF Online Show are Detron / Derstrong / GEMtool / Habor / Hiwin / Kao Fong / Matrix / Microlab / Parkson Wu



[www.japan-taiwanpavilion.com.tw](http://www.japan-taiwanpavilion.com.tw)

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MCH81

『Exhibit machines for JIMTOF2020 Online』

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- Compact Vertical Machining Center (MTV-T361)
- Slant type Compact Vertical Machining Center (MTS-C420)
- High Precision Compact Machining Center (MTV-T212)

[mectron@mectron-inc.com](mailto:mectron@mectron-inc.com) <http://mectron-inc.com/hp/>

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Precision Forming Surface Grinding Machine GS-45

[info\\_kuroda@kuroda-precision.co.jp](mailto:info_kuroda@kuroda-precision.co.jp)

TIPTON CORP.

METAL MACHINE TOOL

Exhibiting the Latest Drag Finishing!

In October we released a full model change of our drag finishers for the first time in 40 years, under the product name "Cyclo-Finish ." In addition to increasing the maximum turret speed by a factor of two up to 140 m/min, the inclination angle of the work axis can be finely set from 0° to 25° in six degrees, so the polishing performance is greatly improved. Drill chucks are newly adopted for the jigs, and the setup time is shortened. It can be applied to tools, artificial bones, Additive Manufacturing parts, etc., and a precision finish of Ra<0.01 μm can be achieved when used with special media.



Cyclo-Finish

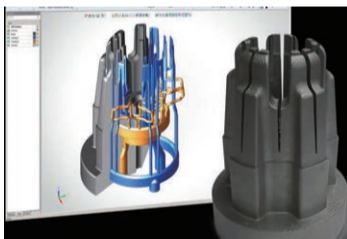
[sales-department@tipton.co.jp](mailto:sales-department@tipton.co.jp) <https://www.tipton.co.jp/barrel/>

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Cimatron conformal sample model

[https://www.saeilo.co.jp/media/cimatron\\_movie/cimatron\\_mold/a207](https://www.saeilo.co.jp/media/cimatron_movie/cimatron_mold/a207)



Bar Feeder  
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Lower the temperature of the cutting fluid.

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Collects high-concentration mist in the processing room of the automatic lathe generated by medium / high pressure coolant device.

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hirosawa group

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BARTOP

検索

JIMTOF2020  
Online

Please scan the QR code and access the site.



JIMTOF 2020 Online Exhibitor’s List

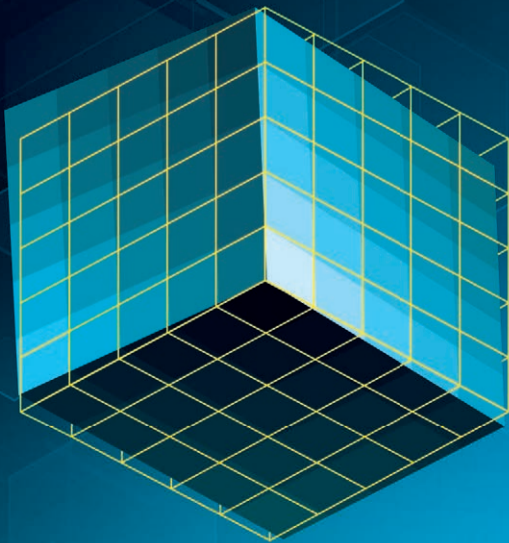
Exhibit Area	
<div><div></div> Metal Machine Tools</div>	<div><div></div> Metal Forming Machines</div>
<div><div></div> Hydraulic &amp; Pneumatic Equipment / Gears &amp; Gear Speed Reducers</div>	<div><div></div> Machine Accessories</div>
<div><div></div> Controllers, Computer Systems</div>	<div><div></div> Tools for Machines</div>
<div><div></div> Others (Other Associated Machinery, Equipment, Raw Materials, Technologies &amp;Publications)</div>	<div><div></div> Diamond Tools / Grinding Wheels</div>
	<div><div></div> Precision Measuring / Optical Measuring / Testing Machine &amp; Instruments</div>

Exhibitors in alphabetical order

Company Name	Area
A.L.M.T.Corp.	
ADACHISOGYO Co., Ltd.	
Aichi Sangyo Co., Ltd.	
Akamatsu Electric Mfg.Co.,Ltd.	
AKEBONO MACHINE INDUSTRIES CO.,LTD.	
ALPS TOOL CO., LTD.	
AMADA CO.,LTD	
AMADA MACHINERY CO., LTD.	
Ametek Co.,Ltd.	
ANCA Machine Tools Japan	
AREUSE Co.,Ltd	
Asahi Diamond Industrial Co.,Ltd.	
ASTEC CO., LTD.	
Authentec	
Autodesk, Ltd. Japan	
AWA SPINDLE CO.,LTD.	
Ayabo Corporation	
Azumaneji Co., Ltd.	
B and K Co., Ltd.	
BBS KINMEI Co.,Ltd.	
Beckhoff Automation K.K	
BIG DAISHOWA SEIKI CO.,LTD.	
Blaser Swisslube Japan Co., Ltd.	
BLESS INC.	
Blum-Novotest K.K	
Brinkmann Pumps Japan Co.,Ltd	
Brother Industries, Ltd.	
Bruker Japan K.K.	
BSQ Co., Ltd.	
BUNRI Inc.	
CAMTUS INC.	
Captain Industries, Inc.	
Carl Zeiss Co., Ltd.	
CENTURY PRECISION CO., LTD.	
CGTech Inc.	
CHEIL E&M Co., Ltd.	
Chiyoda Tsusho Co., Ltd.	
CITIZEN MACHINERY CO.,LTD.	
CKB CORPORATION	
CKD Corporation	
CNC Software, Inc.	
Cominix Co.,Ltd.	
COOL TECH LTD.	
CY CARBIDE JAPAN CO.,LTD	
DAIDOKOGYOKAISHA	
DAI-ICH SOKUHAN WORKS CO.	
DAIKIN Industries,LTD.	
dainichi kinzoku kogyo co.,ltd.	
DAIWA KASEI KOGYO CO.,LTD.	
Dassault Systemes	
Data Design Co., Ltd.	
Derstrong Enterprise Co., Ltd.	
detron Machine Co., Ltd	
DFM Corporation	
DIJET INDUSRIAL CO.,LTD.	
DMG MORI CO., LTD.	
DP Technology Japan K.K.	
DynamicTools Corporation	
EBA KOGYO CO., LTD.	
Edgecross Consortium	
EGURO.LTD	
Eishin Techno Co.,Ltd.	
ELECOM	
Element Six	
ELENIX, Inc.	
EMG Lubricants	
Enshu Limited	
e-Tacs Corporation	
eurotec	
EUROTECHNO Inc.	

Company Name	Area
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FABACE Co.,Ltd.	
FACT co.ltd	
FANUC CORPORATION	
FIRSTEC CORPORATION	
FUJI BC ENGINEERING CO., LTD.	
Fuji Honing Industrial Co., Ltd.	
Fuji Manufacturing Co.,Ltd.	
FUJI SANGYO CO., LTD.	
FUJI SEIKO LIMITED	
Fuji Seimitsu Co.,Ltd.	
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Japan Speed Shore Co.,LTD	
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Kan Mechanical Industry.Inc	
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KATO MFG. CO.,LTD.	
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koyo giken Inc.	
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Makino Seiki Co.,Ltd.	
MANYO TOOLS CO., LTD.	
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Marubeni Information Systems Co.,Ltd.	
MATRIX PRECISION CO.,LTD	
Matsuura Machinery Corporation	
MECTRON INC.	
Metrol Co., Ltd.	
MicroLab Precision Technology Co., Ltd.	
MIDORI ANZEN AIR QUALITY CO., LTD.	
MIKI PULLEY CO., LTD	
MINORI INDUSTRY CO.,LTD.	
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Mitsubishi Materials Corporation	
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MST corporation	
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Nabeya Co.,Ltd.	
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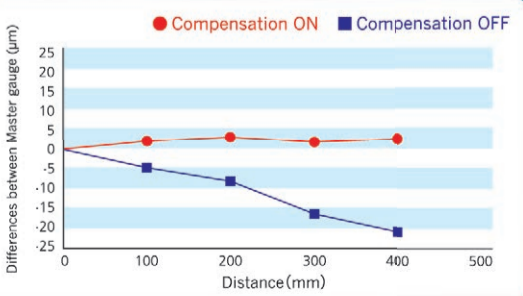


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S&F Inc.	■ ■
S.LAB	■
SAEILO JAPAN, Inc.	■
SAIDA UMS INC.	■
Saint-Gobain K.K.	■
Saito Seisakusho Co., Ltd.	■

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Sanki-Technos.Co.,Ltd.	■
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SeibuHitecCo.,Ltd.	■
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SEOAM MACHINERY INDUSTRY	■
SHIBAURA MACHINE CO.,LTD	■
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SHIGIYA MACHINERY WORKS LTD.	■
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tanitec corporation	■
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TECHNO21GROUP	■

Overseas Industry Association

Organization Name
AMT (The Association for Manufacturing Technology)
AMTIL (Australian Manufacturing Technology Institute Limited)
CECIMO (European Association of the Machine Tool Industries)
CMTBA (China Machine Tool & Tool Builders' Association)
IMTMA (Indian Machine Tool Manufacturers Association)
KOMMA (Korea Machine Tool Manufacturers Association)
Metaltechnology Austria
MTA (The Manufacturing Technologies Association)
SST (Association of Engineering Technology)
STANKOINSTRUMENT
Swissmem
TAMI (Taiwan Association of Machinery Industry)
TMBA (Taiwan Machine Tool & Accessory Builders' Association)
UCIMU (Italian Machine Tools, Robots & Automation Manufacturers' Association)
VDW (German Machine Tool Builders' Association)

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TEIKEN Corporation	■
TEIKOKU CHUCK CO., LTD.	■
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Teral Inc.	■
THE NIKKAN KOGYO SHIMBUN, LTD.	■
The SHODA Company	■
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Tipton Corp.	■
TMW Co.,Ltd.	■
TOHSHIN TECHNICAL CO.,LTD.	■
TOKO CO., LTD.	■
tokyo chokoku marking products co.,ltd	■
Tokyo Diamond Tools Mfg. Co.,Ltd.	■
Tokyo Engineering Co., Ltd.	■
TOKYO SEIKI KOSAKUSHO Co.,LTD.	■
TOKYO SEIMITSU CO., LTD.	■
Tokyo Technical Instruments inc.	■
TOMEI DIAMOND CO.,LTD	■
TOOL de INTERNATIONAL CO.,LTD	■
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TOYO Co.,Ltd	■
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TOYO KENMAZAI KOGYO LTD.	■
Toyo Screen Kogyo Co., Ltd	■
TOYODA VAN MOPPES LTD.	■
Trio Engineering Co., Ltd.	■
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TSUDAKOMA Corp.	■
TSUGAMI CORPORATION	■
TSUNE SEIKI	■
Tungaloy Corporation	■
UNION TOOL CO.	■
United Grinding Group	■
UNITEK JAPAN K.K.	■
Vectrix Corporation	■
VOLLMER JAPAN CORP.	■
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YAMAWA MFG.CO.,Ltd.	■
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YAMAZEN CORPORATION	■
YANO METALS CO., LTD.	■
YASDA PRECISION TOOLS K.K.	■
YODOGAWA ELECTRIC TOOL MFG.,	■
YUKIWA SEIKO INC.	■
YUSHIRO CHEMICAL INDUSTRY CO.,LTD	■
ZOLLER Japan K.K.	■

[Participating Countries / Regions] 9 Countries and Regions  
Austria, China, India, Italy, Japan, Korea, Switzerland, Taiwan, U.S.A.

Organizer and Cooperating Organizations

Organization Name
Japan Machine Tool Builders' Association
Japan Machine Tool Importers' Association (JMTIA)
Japan Forming Machinery Association (JFMA)
Japan Precision Machine Association (JAPMA)
Japan Cutting & Wear-resistant Tool Association (JTA)
Japan Machine Accessory Association (JMAA)
Japan Precision Measuring Instruments Manufactures Association (JMA)
Japan Grinding Wheel Association (JGWA)
Industrial Diamond Association of Japan (IDA-J)
Japan Optical Measuring Instruments Manufacturers's Association (JOMA)
Japan Fruid Power Association (JFPA)
Japan Testing Machinery Association (JTM)
Japan Gear Manufacturers Association (JGMA)



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## What do young engineers think about the future of the machine-tool industry?

This year, JIMTOF will be going online, and the environment surrounding the machine tool industry is undergoing great change, as it not only deals with the novel coronavirus, but also the digitalization of the industry including IoT and AI, and the adoption of work style reform as well. We have interviewed young engineers, on whose shoulders the future of the manufacturing rests, about their everyday work and the work that they would like to be engaged in going forward.



### Tungaloy Corporation

#### Hisato Fujii

Marketing Division Product Group Non-Rotating Tools

I am in charge of the grooving and cut-off tools for lathe turning. I work in a department responsible for the entire product development process, from the development of new products, to sales strategy and after-sales follow up. Studying English is indispensable as we receive many inquiries from overseas. This will be my eighth year since joining the company. I was engaged in business activities in Nagoya until two years ago and it was a great experience, as I was able to learn a great deal, including the pros and cons of our products and trends in the industry.

Recently, we are communicating with our customers significantly more online due to the coronavirus pandemic. We can respond quickly without wasting time, and I feel our business has sped up. However, I still want to continue visiting our customers. It is only when we meet face to face



and have conversations that we can identify the issues that surround the entire product development process.

Our current mission is to develop impressive tools that impress our customers. I have two daughters and my days are very busy, but I would like to devote myself to creating products that kids will be excited about.

### Nakamura-Tome Precision Industry Co., Ltd.

#### Yuina Matsuda

Development and Design Sect.

I studied mechanical engineering at university, where I attended a training workshop that allowed me a chance to actually operate a machine. It was there that my interest in working for a mechanical tool manufacturing company took root.

In my first year at the company I received on-site training in assembly and customer service, and later studied design and CAD. In my second year, I was involved in the design of mass-produce machines. For the last five years I've been working on designing new products. At first, I was mostly doing preparatory work, but it has gradually expanded to areas in unit design, which I feel is very rewarding.

The way we work in design has changed due to COVID-19. Our meetings are now mostly held remotely, and we have made great progress in going



paperless with plans and other documents now being exchanged digitally. Any difficulties I felt at first with this change have now completely gone.

Currently, I am in charge of designing a model. Aside from emphasizing its strengths in rigidity and space-saving design, we have added updated features as well. But above all else, my goal is to make it an easy-to-use machine.

### ISCAR Japan Ltd.

#### Akihiro Konda

Technical Center Marketing Dept.

I wanted to be engaged in manufacturing since my days as a student because I've always enjoyed coming up with ideas and giving them concrete shape. I feel that the industries involved in machining tools are especially vital to manufacturing in Japan. I chose this job because it can expand my potential in a wider perspective.

Our company regularly gives semi-

nars to create opportunities for our customers to actually touch and use our tools. We are currently creating new ways to hold online seminars and deliver information about product technology, as it has become difficult to invite customers to attend our seminars due to the novel coronavirus. We are also conducting machining tests and proposing improvements to some of our customers

online, and would like to provide these services to more customers.

Going forward, I would also like to contribute to improving the company by using workshops to quickly share cases of improvements and successes to our salespersons in all parts of the country. I think being able to adapt to the current environment quickly will be the key factor in the future.



### Next JIMTOF

Next JIMTOF is planned to be held at Tokyo Big Sight in the fall of 2022.

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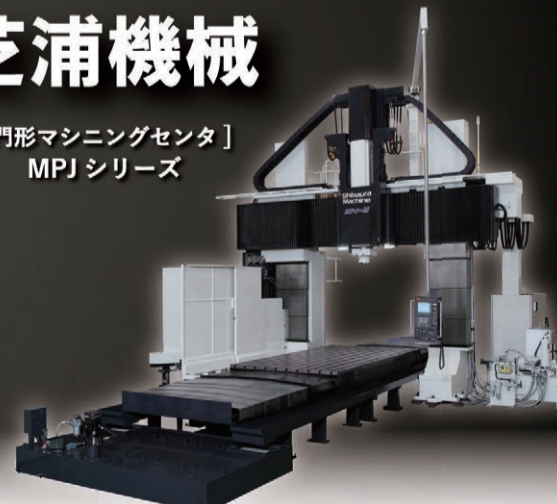
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